

CANNON BUILDING 861 SILVER LAKE BLVD., SUITE 203 DOVER, DELAWARE 19904-2467

# STATE OF DELAWARE REAL ESTATE COMMISSION

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PUBLIC MEETING NOTICE: REAL ESTATE COMMISSION

MEETING DATE AND TIME: Thursday, May 8, 2014 at 9:00 a.m.

PLACE: 861 Silver Lake Boulevard, Dover, Delaware

Conference Room A, second floor of the Cannon Building

## AMENDED AGENDA (Amended items are noted by an asterisk\*)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
  - 2.1 Meeting Minutes April 10, 2014
- 3.0 New Business
  - 3.1 Discussion and Review of Hearing Officer Recommendations None
  - 3.2 Education Committee Report
    - 3.2.1 Recommendation to Approve and Deny Course Providers, Instructor Applications and Student Requests as Noted
  - 3.3 Application for Licensure
    - 3.3.1 Ratification of Salesperson Applications
      - 3.3.1.1 Diana Welch, Keller Williams, Dover, DE
      - 3.3.1.2 Jill Racz, Jack Lingo Realtor, Lewes, DE
      - 3.3.1.3 Jillian Spinazzola, NRT Phila LLC d/b/a Coldwell Banker Preferred, Wilmington, DE
      - 3.3.1.4 Christine DiMauro, Patterson-Schwartz & Associates, Inc., Newark, DE
      - 3.3.1.5 John Denney III, Keller Williams Realty, Wilmington, DE
      - 3.3.1.6 Cailey Macindoe, Premier Realty Inc., Wilmington, DE
      - 3.3.1.7 Eva Monteagudo, Keller Williams at the Beach, Rehoboth Beach, DE
      - 3.3.1.8 Beth Sowers, Berkshire Hathaway Home Svc Fox & Roach, Bear, DE
      - 3.3.1.9 Jayson Vit, Buyer's Choice Real Estate Services, Berlin, MD
      - 3.3.1.10 Sandra Penman, Patterson Schwartz Real Estate, Middletown, DE
      - 3.3.1.11 Paul Cook, Seashore Realty, Inc., Fenwick Island, DE
      - 3.3.1.12 Susan Miller, Gioffre Commercial Realty, LLC, Wilmington, DE
      - 3.3.1.13 Kathleen Lowing, Realty Mark Associates, Philadelphia, PA
      - 3.3.1.14 Brad Murray, Long & Foster Real Estate, Inc., Bethany Beach, DE
      - 3.3.1.15 William Dean, Premier Realty, Inc., Wilmington, DE
      - 3.3.1.16 Kelly Cole, Berkshire Hathaway Home Svc Fox & Roach, Hockessin, DE

- 3.3.1.17 Sylvia Gallegos, Keller Williams Realty, Newark, DE
- 3.3.1.18 Stefanie Morris, Berkshire Hathaway Home Svc Fox & Roach, Hockessin, DE
- 3.3.1.19 Sandra Smyth, Patterson Schwartz Real Estate, Hockessin, DE
- 3.3.1.20 Robert Hansen, Weichert Realtors, Chadds Ford, PA
- 3.3.1.21 Gena Wilkinson-Currie, Keller Williams Realty, Wilmington, DE
- 3.3.1.22 Brady Carroll, Keller Williams Realty, Wilmington, DE
- 3.3.1.23 Mark Esposito, Long & Foster Real Estate, Inc., Bear, DE
- 3.3.1.24 Victoria Carlisle, Long & Foster Real Estate, Rehoboth Beach, DE
- 3.3.1.25 Jamie Anderson, Patterson Schwartz Real Estate, Greenville, DE
- 3.3.1.26 Daniel Thomas, Keller Williams Realty, Wilmington, DE
- 3.3.1.27 Rustin Dukes, Home Team Realty, Seaford, DE
- 3.3.1.28 Abebe Lackey, Berkshire Hathaway Home Svc Fox & Roach, Bear, DE
- 3.3.1.29 Nancy Penn, Keller Williams Realty, Christiana, DE
- 3.3.1.30 Nancy Altizer, NRS Referral Services, LLC, Hockessin, DE
- 3.3.1.31 Michele Barone, Maggio Shields Real Estate Brokerage, Rehoboth Beach, DE
- 3.3.1.32 Robert Souffie, Keller Williams Realty, Wilmington, DE
- 3.3.1.33 Brandin Hudson, Long & Foster Real Estate, Inc., Bear, DE
- 3.3.1.34 Maria DeSimone, Berkshire Hathaway Home Svc Fox & Roach, Hockessin, DE\*
- 3.3.1.35 Colin Jackson, TPW Management, LLC, Lewes, DE\*
- 3.3.1.36 Donna Albert, Weichert Realtors, Chadds Ford, PA\*
- 3.3.1.37 Rebecca DiFelice, Coldwell Banker, Bethany Beach, DE\*

### 3.3.2 Review of Salesperson Application

- 3.3.2.1 John Panasuk, Patterson Schwartz & Assoc., Hockessin, DE\*
- 3.3.2.2 Matthew Weiler, City Systems, Wilmington, DE\*
- 3.3.2.3 Damon Walker, Keller Williams Reatly at the Beach, Rehoboth Beach, DE\*

#### 3.3.3 Review of Broker and Associate Broker Application

- 3.3.3.1 Marvin Capps, Marvin Capps Realty, Inc., Philadelphia, PA
- 3.3.3.2 Matthew Cooper, G&E Real Estate, Inc., d/b/a Newmark Grubb Knight Frank, Wilmington, DE
- 3.3.3.3 Timothy Carter, Patterson Schwartz Real Estate, Greenville, DE
- 3.3.3.4 Marcus DuPhily, Patterson Schwartz Real Estate, Greenville, DE
- 3.3.3.5 David Landon, Patterson Schwartz Real Estate, Newark, DE
- 3.3.3.6 Erik Hoferer, Long & Foster Realtors, Wilmington, DE
- 3.3.3.7 John Ellis, Patterson Schwartz & Associates, LLC, Wilmington, DE
- 3.3.3.8 Shana Delcollo, Patterson Schwartz Real Estate, Hockessin, DE\*
- 3.3.3.9 David Morrison, Emory Hill Real Estate Services, Inc., New Castle, DE\*
- 3.3.3.10 Diane Salvatore, Patterson Schwartz Real Estate, Hockessin, DE\*
- 3.3.3.11 Craig Schwartz, Patterson Schwartz Real Estate, Hockessin, DE\*
- 3.3.3.12 John Rappa, Berkshire Hathaway Home Svc. Fox & Roach, Hockessin, DE\*

#### 3.3.4 Review of Application for Reinstatement

- 3.3.4.1 Neil Brosnahan, Long & Foster Real Estate, Bethany Beach, DE already took State exam
- 3.3.4.2 Vernon Esham, Esham Real Estate, Inc., Salisbury, MD needs State Exam
- 3.3.4.3 Dion Williams, Keller Williams Realty, Newark, DE needs State Exam

- 3.3.4.4 Martine Wagner, Keller Williams Realty, Wilmington, DE needs State Exam
- 3.3.4.5 Virginia Dugan, Delaware Homes Inc., Townsend, DE needs State Exam
- 3.3.4.6 Grace Johnson, Precision Real Estate Group, Newark, DE needs State Exam\*
- 3.3.4.7 Keith Adams, ReMax Integrity, Chadds Ford, PA both exams?\*
- 3.3.5 Review of Application for New Office
  - 3.3.5.1 H.H. Quillen & Company, Wilmington, DE relocation
  - 3.3.5.2 Habash Commercial Realty, LLC, Wilmington, DE New office\*
- 3.4 Status of Complaints
  - 3.4.1 Complaint # 02-06-13 closed by Investigator
  - 3.4.2 Complaint # 02-52-13 closed by Investigator
  - 3.4.3 Complaint # 02-57-13 closed by Investigator
  - 3.4.4 Complaint # 02-17-13 closed by Investigator\*
  - 3.4.5 Complaint # 02-14-13 closed by Investigator\*
- 3.5 Correspondence
  - 3.5.1 Letter from Mr. Colin McGowan
  - 3.5.2 Letter from Mr. Timothy Woodson
  - 3.5.3 Letter from Mr. Kurt Brown in behalf of Mr. Virgil Brown
  - 3.5.4 Letter from Mr. Jim Dubinsky
  - 3.5.5 Letter from Mr. Jim Brady\*
- 3.6 Discussion: 2014 Seminar Topics
- 3.7 Discussion: Auctioneer HB 285
- 4.0 Old Business
  - 4.1 Deliberations on the proposed revisions to the Real Estate Commission Education Guidelines
  - 4.2 Deliberations on the proposed revisions to the Real Estate Commission rules and regulations
  - 4.3 Review and Signing of Hearing Officer Orders
    - 4.3.1 Jill Farina
    - 4.3.2 Janell Foster
    - 4.3.3 Tammi Goebel
    - 4.3.4 Jayne Bair
    - 4.3.5 Paul Bradley
    - 4.3.6 William Norman
    - 4.3.7 Donyiell Adams
  - 4.4 Review Tabled Hearing Officer Recommendation\*
    - 4.4.1 Chris Ledeker
- 5.0 Other Business before The Commission (for discussion only)
- 6.0 Public Comment

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7.0 Next Meeting - June 12, 2014

#### 8.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Commission office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted. Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 <u>Delaware Code</u>, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE OFFICE OF THE DELAWARE REAL ESTATE COMMISSION AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.